



# 2017 Flotilla & Bareboat Pricing

## Contents:

Page 1	Ionian Flotilla Prices 2017
Page 2	Ionian Bareboat Prices 2017
Page 3	Vassiliki Stay Sail 2017
Page 4	General Terms



# Flotilla Prices 2017

1 week fully equipped yacht, (Lefkas marina), Sunday departures

## Get In Touch

Call or Email us and we will help to find the best price & deal for your yachting holiday:

**020 3603 2390**

sales@alpineelements.co.uk

Code	Base	Model	Build Year	cabins	Feet (LOA)	Wc	Pax		04-Jun O/R	11-Jun	18-Jun	25-Jun	02-Jul	09-Jul	16-Jul	23-Jul	30-Jul	06-Aug	13-Aug	20-Aug	27-Aug	03-Sep	10-Sep	17-Sep O/R
OE DY	Lefkas	Bavaria 37 Cruiser "IO"	2007	3	37 ft	1	6-8	BOOK NOW PRICE	SOLD	£ 1,795	£ 1,845	£ 1,845	£ 1,895	£ 1,995	£ 1,995	£ 2,145	£ 2,245	£ 2,395	£ 2,395	£ 2,195	£ 2,045	£ 1,845	£ 1,795	SOLD
OE KI	Lefkas	Bavaria 36 "Brightstar"	2013	3	36 ft	1	6-8	BOOK NOW PRICE	£ 1,895	£ 1,895	£ 1,945	£ 1,945	SOLD	£ 2,045	£ 2,045	SOLD	£ 2,295	£ 2,445	£ 2,445	£ 2,245	£ 2,095	£ 1,945	SOLD	£ 1,845
OE DY	Lefkas	Oceanis 37 "Wind of Change"	2010	3	37 ft	1	6-8	BOOK NOW PRICE					£ 2,045	£ 2,095	£ 2,095	SOLD	£ 2,345	£ 2,445	£ 2,445	£ 2,245	£ 2,145	£ 1,945		
OE KI	Lefkas	Dufour 375 "Prickly"	2011	3	37 ft	1	6-8	BOOK NOW PRICE	£ 1,945	£ 1,945	£ 2,045	£ 2,045	£ 2,095	£ 2,145	£ 2,145	SOLD	£ 2,395	£ 2,545	£ 2,545	£ 2,295	£ 2,195	£ 1,995	£ 1,945	£ 1,945
OE KI	Lefkas	Bavaria 40 Cruiser "Olympia"	2008-09	3	40 ft	2	5-7	BOOK NOW PRICE	£ 1,995	SOLD	£ 2,145	£ 2,145	£ 2,195	£ 2,245	£ 2,245	SOLD	£ 2,495	£ 2,595	£ 2,595	SOLD	£ 2,295	£ 2,145	SOLD	£ 1,995
OE KI	Lefkas	Dufour 405 "Albatross"	2012	3	40 ft	2	6-8	BOOK NOW PRICE					£ 2,345	£ 2,395	£ 2,445	£ 2,545	£ 2,595	£ 2,795	SOLD	SOLD	SOLD	£ 2,345		
OED KI	Lefkas	Bavaria 44	2002-03	4	44 ft	2	7-9	BOOK NOW PRICE	£ 2,295	£ 2,295	£ 2,445	£ 2,445	£ 2,495	£ 2,545	SOLD	£ 2,695	£ 2,795	£ 2,895	£ 2,895	£ 2,695	£ 2,595	£ 2,445	£ 2,295	SOLD
OED KI	Lefkas	Bavaria 46	2002-03	4	46ft	2	7-9	BOOK NOW PRICE	SOLD	£ 2,595	£ 2,745	£ 2,745	£ 2,795	£ 2,845	£ 2,845	£ 2,995	£ 3,095	£ 3,195	£ 3,195	SOLD	£ 2,895	£ 2,745	£ 2,595	£ 2,595
OED KI	Lefkas	Bavaria 50	2005-08	5	50ft	3	8-10	BOOK NOW PRICE	£ 3,295	£ 3,295	£ 3,445	£ 3,445	£ 3,495	£ 3,545	SOLD	£ 3,695	£ 3,795	£ 3,895	£ 3,895	£ 3,695	£ 3,595	£ 3,445	£ 3,295	£ 3,295

### What's Included with a Flotilla

- ✓ Fully equipped cruising yacht for your week
- ✓ Lead Skipper, Host and technical support
- ✓ Flotilla welcome party
- ✓ Full shore team support
- ✓ All sailing, navigation & safety eqt on board
- ✓ Fully equipped galley with each boat
- ✓ First fill of diesel, water and gas
- ✓ Area cruising notes
- ✓ Bed linen, hand and bath towels
- ✓ Social events throughout your week
- ✓ Free use of dinghies, windsurfs & all kit & facilities at our Beach Club on Freesail day
- ✓ Mooring fees and guaranteed mooring at each island stop-over
- ✓ A Paddleboard for your week

### Not Included

- > Security Deposit
- > Food and drink
- > Charter Pack £58\*
- > Outboard engine for dinghy is £69 extra

\* Charter pack consists of : Basic groceries, End clean  
Paperwork & Port administration

### Discounts

- 5% Additional Discount for 2 Weeks
- 10% Additional Discount for 3 Weeks
- Bareboat £50 Discount per Boat

\* Some offers cannot be combined

### All Yachts come with

- Cruising charts and cruising guide (pilot book) for your area • Boat Speed, (log), Wind, Depth sounder • Basic chart plotter • Roller furling genoa • Furling mainsail
- Electric anchor windlass • Main Anchor & spare Anc
- Autopilot • Inflatable Dinghy • CD player • VHF radio
- Bathing platform, swim ladder • Hot water • Electric refrigerator • Bimini (Sun-top) • Spray hood • Inflatable Dinghy • Cockpit table • Cockpit Speakers • Cockpit cushions • Cockpit table • Holding tank • Boat hook • Gas bottles • Swimming ladder

### Useful Extras

- Flights and transfers – from £300 per person
- Extra Bed Linen & Tea Towels - £10 per set (p/pers)
- Bath towels - £4 per pers.
- Skipper - from £120 per day
- Hostess - from £100 per day
- Outboard engine - from £69 per week

### Book a Skipper

Skippers are in strong demand so please be sure to book yours in advance. The skipper's fee does not include food or beverage for the skipper and is your responsibility to provide these along with a cabin. **Skipper fee from £120 per day**

# Bareboat Prices 2017

1 week fully equipped yacht, (Lefkas marina), Sunday departures

## Get In Touch

Call or Email us and we will help to find the best price & deal for your yachting holiday:

**020 3603 2390**

[sales@alpineelements.co.uk](mailto:sales@alpineelements.co.uk)

Code	Base	Model	Build Year	cabins	Feet (LOA)	Wc	Pax		04-Jun O.R	11-Jun	18-Jun	25-Jun	02-Jul	09-Jul	16-Jul	23-Jul	30-Jul	06-Aug	13-Aug	20-Aug	27-Aug	03-Sep	10-Sep	17-Sep O.R
OE DY	Lefkas	Bavaria 37 Cruiser "IO"	2007	3	37 ft	1	6-8	BOOK NOW PRICE	SOLD	£ 1,745	£ 1,795	£ 1,795	£ 1,845	£ 1,945	£ 1,945	£ 2,095	£ 2,195	£ 2,345	£ 2,345	£ 2,145	£ 1,995	£ 1,795	£ 1,745	SOLD
OE KI	Lefkas	Bavaria 36 "Brightstar"	2013	3	36 ft	1	6-8	BOOK NOW PRICE	£ 1,845	£ 1,845	£ 1,895	£ 1,895	SOLD	£ 1,995	£ 1,995	SOLD	£ 2,245	£ 2,395	£ 2,395	£ 2,195	£ 2,045	£ 1,895	SOLD	£ 1,795
OE DY	Lefkas	Oceanis 37 "Wind of Change"	2010	3	37 ft	1	6-8	BOOK NOW PRICE					£ 1,995	£ 2,045	£ 2,045	SOLD	£ 2,295	£ 2,395	£ 2,395	£ 2,195	£ 2,095	£ 1,895		
OE KI	Lefkas	Dufour 375 "Prickly"	2011	3	37 ft	1	6-8	BOOK NOW PRICE	£ 1,895	£ 1,895	£ 1,995	£ 1,995	£ 2,045	£ 2,095	£ 2,095	SOLD	£ 2,345	£ 2,495	£ 2,495	£ 2,245	£ 2,145	£ 1,945	£ 1,895	£ 1,895
OE KI	Lefkas	Bavaria 40 Cruiser "Olympia"	2008-09	3	40 ft	2	5-7	BOOK NOW PRICE	£ 1,945	SOLD	£ 2,095	£ 2,095	£ 2,145	£ 2,195	£ 2,195	SOLD	£ 2,445	£ 2,545	£ 2,545	SOLD	£ 2,245	£ 2,095	SOLD	£ 1,945
OE KI	Lefkas	Dufour 405 "Albatross"	2012	3	40 ft	2	6-8	BOOK NOW PRICE					£ 2,295	£ 2,345	£ 2,395	£ 2,495	£ 2,545	£ 2,745	SOLD	SOLD	SOLD	£ 2,295		
OED KI	Lefkas	Bavaria 44	2002-03	4	44 ft	2	7-9	BOOK NOW PRICE	£ 2,245	£ 2,245	£ 2,395	£ 2,395	£ 2,445	£ 2,495	SOLD	£ 2,645	£ 2,745	£ 2,845	£ 2,845	£ 2,645	£ 2,545	£ 2,395	£ 2,245	SOLD
OED KI	Lefkas	Bavaria 46	2002-03	4	46ft	2	7-9	BOOK NOW PRICE	SOLD	£ 2,545	£ 2,695	£ 2,695	£ 2,745	£ 2,795	£ 2,795	£ 2,945	£ 3,045	£ 3,145	£ 3,145	SOLD	£ 2,845	£ 2,695	£ 2,545	£ 2,545
OED KI	Lefkas	Bavaria 50	2005-08	5	50ft	3	8-10	BOOK NOW PRICE	£ 3,245	£ 3,245	£ 3,395	£ 3,395	£ 3,445	£ 3,495	SOLD	£ 3,645	£ 3,745	£ 3,845	£ 3,845	£ 3,645	£ 3,545	£ 3,395	£ 3,245	£ 3,245

### What's Included with a Bareboat

- ✓ Fully equipped cruising yacht for your week
- ✓ Full shore team support
- ✓ All sailing, navigation & safety eqt on board
- ✓ Fully equipped galley with each boat
- ✓ First fill of diesel, water and gas
- ✓ Area cruising notes
- ✓ Bed linen, hand and bath towels
- ✓ Mooring fees and guaranteed mooring in Lefkas
- ✓ A Paddleboard for your week

### Not Included

- > Security Deposit
- > Food and drink
- > Charter Pack £58\*
- > Outboard engine for dinghy is £69 extra
- > Lead Skipper, Host and technical support

\* Charter pack consists of : Basic groceries, End clean Paperwork & Port administration

### Discounts

5% Additional Discount for 2 Weeks  
10% Additional Discount for 3 Weeks

\* Some offers cannot be combined

### All Yachts come with

- Cruising charts and cruising guide (pilot book) for your area • Boat Speed, (log), Wind, Depth sounder • Basic chart plotter • Roller furling genoa • Furling mainsail
- Electric anchor windlass • Main Anchor & spare Anc
- Autopilot • Inflatable Dinghy • CD player • VHF radio
- Bathing platform, swim ladder • Hot water • Electric refrigerator • Bimini (Sun-top) • Spray hood • Inflatable Dinghy • Cockpit table • Cockpit Speakers • Cockpit cushions • Cockpit table • Holding tank • Boat hook • Gas bottles • Swimming ladder

### Useful Extras

- Flights and transfers – from £300 per person
- Extra Bed Linen & Tea Towels - £10 per set (p/pers)
- Bath towels - £4 per pers.
- Skipper - from £120 per day
- Hostess - from £100 per day
- Outboard engine - from £69 per week

### Book a Skipper

Skippers are in strong demand so please be sure to book yours in advance. The skipper's fee does not include food or beverage for the skipper and is your responsibility to provide these along with a cabin. **Skipper fee from £120 per day**

# Stay Sail Prices 2017 (2 weeks)

Week 1: fully equipped yacht, (Lefkas marina) with Flights +

Week 2: Vassiliki Beach Club, with Flights, Sunday departures, based on 4 sharing

## Get In Touch

Call or Email us and we will help to find the best price & deal for your yachting holiday:

**020 3603 2390**

[sales@alpineelements.co.uk](mailto:sales@alpineelements.co.uk)

Code	Base	Model	Build Year	cabins	Feet (LOA)	Wc	Pax		04-Jun	11-Jun	18-Jun	25-Jun	02-Jul	09-Jul	16-Jul	23-Jul	30-Jul	06-Aug	13-Aug	20-Aug	27-Aug	03-Sep	10-Sep	17-Sep O.R
OE DY	Lefkas	Bavaria 37 Cruiser "IO"	2007	3	37 ft	1	6-8	BOOK NOW PRICE	£ 1,120	£ 1,168	£ 1,240	£ 1,325	£ 1,368	£ 1,512	£ 1,612	£ 1,745	£ 1,900	£ 1,900	£ 1,715	£ 1,704	£ 1,510	£ 1,291	£ 1,228	£ 1,228
OE KI	Lefkas	Bavaria 36 "Brightstar"	2013	3	36 ft	1	6-8	BOOK NOW PRICE	£ 1,145	£ 1,193	£ 1,265	SOLD	£ 1,380	£ 1,524	SOLD	£ 1,758	£ 1,912	£ 1,912	£ 1,727	£ 1,717	£ 1,535	£ 1,303	£ 1,240	£ 1,240
OE DY	Lefkas	Oceanis 37 "Wind of Change"	2010	3	37 ft	1	6-8	BOOK NOW PRICE					£ 1,393	£ 1,537	SOLD	£ 1,770	£ 1,912	£ 1,912	£ 1,727	£ 1,729	£ 1,535	£ 1,328		
OE KI	Lefkas	Dufour 375 "Prickly"	2011	3	37 ft	1	6-8	BOOK NOW PRICE	£ 1,157	£ 1,218	£ 1,290	£ 1,375	£ 1,405	£ 1,549	SOLD	£ 1,783	£ 1,937	£ 1,937	£ 1,740	£ 1,742	£ 1,548	£ 1,328	£ 1,265	£ 1,265
OE KI	Lefkas	Bavaria 40 Cruiser "Olympia"	2008-09	3	40 ft	2	5-7	BOOK NOW PRICE	£ 1,170	£ 1,243	£ 1,315	£ 1,400	£ 1,430	£ 1,574	SOLD	£ 1,808	£ 1,950	£ 1,950	SOLD	£ 1,767	£ 1,585	SOLD	£ 1,278	£ 1,278
OE KI	Lefkas	Dufour 405 "Albatross"	2012	3	40 ft	2	6-8	BOOK NOW PRICE					£ 1,468	£ 1,625	£ 1,712	£ 1,833	£ 2,000	SOLD	SOLD	SOLD	£ 1,635	£ 1,428		

## What's Included with a Stay Sail

### Week 1 Beach Club

- ✓ Direct Flights
- ✓ Resort Transfers 1hr 10mins
- ✓ Beachclub Accommodation
- ✓ Outdoor Pool
- ✓ Breakfast each day
- ✓ WiFi Internet

### Inclusive Activities

- ✓ Dinghy Sailing
- ✓ Windsurfing
- ✓ RYA Sail & Windsurf Tuition 5/6 days
- ✓ Kayaking & Paddleboarding
- ✓ Mountain biking & Guiding
- ✓ Sailing cruises, races & events
- ✓ Beach Fitness, Zumba & more
- ✓ Kids Club (4-12yr)
- ✓ Theme nights, Social events

### Week 2 Yacht - Flotilla

- ✓ Fully equipped charter yacht (7/14 Nts)
- ✓ Paddle board (SUP) for earlybookers to May30
- ✓ A welcome Punch Party
- ✓ Two or Three Social / Theme nights
- ✓ Ocean Elements Meet & Greet at Marina
- ✓ Ocean Elements welcome & technical briefs
- ✓ Full Yacht handover with systems training
- ✓ Yacht base support team
- ✓ Services of our experienced flotilla skipper & crew
- ✓ Ocean Elements Welcome Pack & Cruising Notes
- ✓ Bed linen & tea towels (bath towels are at an extra cost)
- ✓ End of stay cleaning of your yacht
- ✓ Return Flights & transfers (for travel inclusive bookings)
- ✓ First fill of diesel, gas, water tanks (pay for used fuel at end of week)
- ✓ Charter pack: Welcome starter pack with basic groceries cleaning materials. Mandatory £58 fee
- ✓ Mooring fees (first & last night) very few harbours will require fees thereafter

## Extras that can be booked

### Yacht - Extras Available

- Extra Bed Linen & Tea Towels - £10 per set (p/pers)
- Bath towels - £4 per pers.
- Skipper - from £120 per day
- Hostess - from £100 per day

### Beach Club - Extras Available

- Youth Squad £159 (5 Days)
- Powerboating £199 (Level 1&2)
- Pro Bike Hire £75 (Camber 1 Week)

## Discounts

- 3 weeks holiday 5% off
- 4 weeks holiday 10% off
- Infants Travel for £100
- Free entry to Kids Clubs Limited spaces (must be pre booked)
- Child Discounts up to 12 yrs avail Please call for more info
- \* Some offers cannot be combined

## What is a Staysail Holiday

A great way to combine a relaxing week at one of our beach club hotels, followed by a week on our Flotilla or Bareboat yacht charter. After a fulfilled week at our beach making use of our sailing dinghies and windsurf kit, bikes and kids clubs then take to the crystal clear waters of the southern Ionian for a week of sailing to discover the many beautiful islands that surround the local area.

\*Additional supplements may apply depending on room selection and dates of travel

# Further information

## Yacht Charter Includes:

Your chosen Yacht fully equipped for your stay with galley and cooking equipment, deck gear, navigational equipment, charts/almanacs, speed depth, wind instruments, chart plotter\*, warm water, Bimini, Dinghy

Please ask the sales team for your specific yacht.(outboard engine from £69)

## Charter does not include:

Fuel for boat (diesel), provisioning, running expenses and mooring fees except first and last night.  
Provisions: We can provision the boat for you, for arrival. Please ask our sales team for a Provisioning Form. Fill it in and email it back to us. On your embarkation your food and beverages will be onboard.

## Standard Charter Pack

From £58 per yacht per week, (34-41ft)

This is a mandatory extra to be paid by all Flotillas and all bareboat charterers: It comprises:

End of week final clean, Basic groceries, paperwork and Port administration

Yacht diesel is paid for by the amount used at the end of the week

## Skippers

Skippers are in strong demand so please be sure to book yours in advance. The skipper's fee does not include food or beverages for the skipper and is your responsibility to provide these.  
It is suggested that you discuss this on the first day with the skipper and establish whether you give the skipper cash for meals or whether you have included him in your provisioning or whether you will accommodate him as part of the group for meals ashore. The skipper will sleep on board and must have his own cabin.

## Flotilla Itineraries / Routes

The Flotilla itineraries shown in our brochure are intended as a general guide. Our flotilla skippers are responsible for the safety of all persons, yachts and equipment on flotilla and as such they are permitted to vary the itinerary sailed if, in their opinion, the weather or operating conditions make this necessary.

# Yacht Security deposits

Although all yachts are comprehensively insured, a refundable security deposit will be required on arrival to cover the first part of any damage caused to the yacht and/or her equipment.  
38 ft or less = €2000  
39 ft or more = €3000  
Generally, credit/debit cards will be 'swiped' by the Yacht Base for the refundable deposit required. The amount is not taken from the card, but blocked from the card. Alternatively clients may bring cash to the Charter base to settle this payment and receive the cash back after successful handback of the yacht

## Deposit Waiver

For some yachts, an option to pay a non-refundable deposit waiver is offered,thus meaning you don't have to hand over a credit/debit card for the €2,000-3,000 deposit. This premium is typically from €25 per day, from €175 per week and is non-refundable. Please ask the Yacht Base for their terms and conditions on arrival as all yacht condition and handover reports are handled by them

The Security deposit can vary depending on Yacht Supplier.

# Licenses & Qualifications

To Charter a Yacht in Greece is relatively easy, particularly in the height of

summer when the winds are light and the weather predictable. Our Flotilla's are ideal for newbie's to yachting as well as old hands with miles of experience. Nevertheless, to hire any yacht in Greece it is required that two persons aboard are 18yrs or over and the skipper holds either:

1. An International Certificate of Competence, (ICC), which is the equivalent to a Day Skipper Practical, but without having to do one. Ideal if you have some experience, this assessment can be done as a half-day session quite easily in the UK (prior to departure) at your local RYA Training centre. It suits those with sailing experience but no formal qualifications that want to hire boats abroad. The certificate is valid for 5 years.
2. A 'Day Skipper' Practical "non-tidal" qualification.
3. Any other skipper certificate issued by a national body or yachting association will be acceptable.

## Documentation

It is suggested that skippers take their original copies of certificates with them in case they are requested to present them in person. If you do not have a recognised certificate, you should obtain one before your departure.

## Experience

It is preferable that the designated co-skipper holds similar documentation and must be over the age of 18. In the absence of such documentation or qualifications, then the co-skipper may be asked to sign a self-declaration for the Port Authority stating his or her sailing experience. In all instances, the Yacht Supplier reserves the right to insist a charterer hires a professional skipper\* if their sailing skills are not judged to be sufficiently adequate by members of the base-staff.

As a general guide, the skipper should have plenty of yacht experience and be competent at handling a yacht in close quarters, anchoring and mooring in a variety of conditions whilst being able to use navigation and pilotage skills to plan the day's sailing and know your position at any time.  
\*Professional Skippers are limited in availability and their supply not guaranteed, so be sure to book one well in advance.

Ocean Elements cannot be responsible for expenses incurred by you, or any liability, should a person in authority (flotilla skipper or port authorities) deem it necessary to provide a professional skipper for safety reasons to assist you in sailing/motoring the chartered vessel during your holiday.

# Night Sailing

Night Sailing is not permitted; you must be moored at least one hour before sunset at all of our locations for both Bareboat and Flotilla charter

# How to book and Deposits

You may book or reserve your boat on line or by calling our sales team on 0844 770 40 70. At the time of reservation it will be necessary to pay a non-refundable deposit per yacht to secure your charter. Remaining balances are due 10 weeks prior to departure.  
> Boats up to 45 feet - £500 deposit  
> Boats 46 feet plus - £1000 deposit  
> Plus the flight costs, if flights are booked.  
> Plus an additional £150pp for the Stay Sail Beach Club  
*The £150 pp Stay Sail deposit is required in addition to the yacht deposit and any cost of flights*

# Essential Information

## Yacht base opening hours:

Monday to Thursday: 9am-6pm / Friday and Saturday: 9am-8:30pm

## Time difference

GMT + 2 hrs (GMT + 3 hrs from the last Sunday in March to the last Sunday in October)

## Marina facilities include:

Fuel  
Electricity  
Water  
Supermarket & shops  
Chandlery  
Restaurants, cafes and bars  
Toilets and showers - open 24 hours  
Laundry and dryers  
Postal services  
Wi-Fi Internet  
Banks

## Passport and Visas

Please ensure your passport is valid for the period of travel and for six months after you return. Your passport name must match the name on the flight ticket otherwise you may not be able to travel. If your child is not already included on a valid British Passport they are required to hold their own passport.  
EU Passport holders do not require a visa. Non-British passport holders should check with their local Consulate direct.

## Cruising Permits & Taxes

In Greece it is essential that we have all of the following details in advance: Full name, date of birth, place of birth, nationality and passport no. /ID card no for every member of your crew so that your boat papers can be prepared.  
You will not be able to sail without these papers, and failure to supply information in advance could delay your departure from the base.

# Safety

All yachts are equipped with adult life jackets and harnesses. It is your decision as to when such safety equipment should be worn.

Children's life jackets (age 4+) are in limited supply so we suggest you bring along an adequate life jacket for your child.

It is recommended that children who are not strong swimmers should not be allowed in a dinghy without a life jacket and that they wear a life jacket or harness on deck.

Children under the age of 16yrs should not operate an outboard engine and should be supervised at all times when in the dinghy.

# Inclusive Travel Information

## 100% Financial Protection

Our holidays sold with flights are 100% financially protected. Alpine Elements, trading as Ocean Elements is ATOL bonded (number 6435) and ABTA bonded (Y3374)

### Ocean Elements Travel Inclusive Itinerary:

Flights depart from London or Manchester to Preveza (Sundays)

For flight inclusive holiday, door to door transfers are included (both ways)

On arrival at Preveza Airport, an Ocean Elements representative will meet and greet your party after you pick up your bags.

Transfers will depart shortly after arrival and run directly from Preveza

Airport to the marina for Flotilla-only holidays or straight to the Surf Hotel

Beach Club in Vassiliki for week one of our Stay Sails.

Transfer times are approx. 40 mins to marina and 1 hour 10 mins to the Surf Hotel beach club.

On arrival at the marina, you may provision your yacht before Yacht Handover at approx 17:00.

Full training on the Yacht systems, sails, navigation gear and local cruising

knowledge will be given by a trained professionals at our Yacht base on

Yacht Handover. At the end of your week, (on changeover day), guests

will be picked up from the marina and transferred back to Preveza airport

Stay Sails will be transferred from our Beach Club to the marina just after

lunch so you can have an extra half day or more enjoying the activities in

our club on a "free sail" (non-instructional) basis. Transfer from Club to

marina is 25-30 mins

### Luggage Allowance:

#### Ocean Elements Charter Flights

Luggage allowance is generally 20kg per person. Only one item of hand luggage per person is allowed and this must not weigh more than 5kg.

For storage aboard we recommend travelling light and using folding luggage.

Please check with airline for any changes to allowance.

# Airport procedure

## Airport Procedure - UK

Please ensure that you check in at least 2 to 2.5 hours prior to departure.

Check-in desks are now open 2½ to 3 hours prior to departure times in

busy or peak periods. Remember to allow enough time for parking and any

airport shuttles. We do not have a representative at the airport for guests

using our flights. It is our clients' responsibility to ensure that they make their

outbound flight departure from the UK and so we ask you to be at the airport

at least 2 hours prior to departure. (3 hours in peak periods). If you fail to

check in on time then the airline may refuse to allow you to board the flight.

Please inform our Greek office as soon as possible if you have missed your

flights.

## Airport Arrival Procedure - Greece

After you arrive at the destination airport and pick up your baggage, please

make your way through to the arrivals hall. Our reps should be standing in a

prominent place. If you cannot find one of our reps then please wait in the

restaurant for them to arrive. They will be holding an Ocean Elements sign.

# Self Travel Information

You can self-travel and purchase your own flights and transfers, or we can

organise flights, transfers and a meet and greet service at the airport and as

part of our package. Our travel prices are not marked up, and offered at public

prices as part of our service to you, prices for flight and transfer start at £300pp.

You will need to fly into Preveza (PVK) on a Sunday which is served from

London, Birmingham and Manchester.

Transfers: Taxis can be picked up on arrival at the airport to get to the marina

or Surf Hotel in Vassiliki, (for Stay Sails guests), but a short wait may be required.

Approx cost €50 each way for the marina, €80 for the Beach Club.

# Yacht boarding (Arr & Dept)

## On Arrival

On arrival at the marina, Ocean Elements staff will be on hand to guide you through

every step and assist with all aspects of yacht handover to include systems

training, inventory checks and technical sailing briefings, weather, routing,

pilotage etc, (for flotilla's), to get you started.

The Yacht Base will require a caution deposit to be paid and for their own yacht

rental terms and conditions to be agreed.

You may ask our UK reservations team for a copy of their terms in advance of

your holiday.

Your yacht will be ready between 1700 and 1800 hrs for boarding. Full

training on the Yacht systems, sails, Navigation gear and local cruising

knowledge will be given by a trained professional at the Yacht base on hand

over. Naturally, we always advise clients to ask as many questions as they

can at handover about how the boat systems work, whether any sailing

hazards exist in the local area and other navigational questions to help

your holiday such as planned anchorages, recommended stop overs etc.

## After Hour's Arrival Procedure

The base personnel will wait for you until 20:00hrs with prior arrangement.

For arrivals after 20:00hrs you will find an information sign at the reception

office with a message for you indicating your yacht's berth. Your boat will

be open and indicated by a sign with your name. The boat's equipment will

be ready for the night. The base personnel will be available the next day

at 09.00hrs

## On Departure

At the end of your charter we ask that all yachts are returned to base the

afternoon before departure (changeover day), between 1500 and 1600hrs,

so that we can cover inventory checks, re-fuelling and yacht base check-out

procedures. Check in/out procedure-time is considered to be part of the charter

period. Your yacht will need to be vacated by (no later than) 0900hrs on the

day of departure.

## End Inventory and cleaning

You will need to run through inventory forms and a yacht hand back check

with Ocean Elements staff and the Yacht Base so that you may be refunded

your deposit. We also require you to bag dirty laundry and leave in the cockpit,

empty all cupboards and fridges of food and throw away old food or give to

the lead crew. Please also return any snorkel gear and lifejackets borrowed

from the Yacht Base and ensure that the boat is handed back to the charter

base in a clean and tidy state. We reserve the right to charge you for boats

left in a less than orderly or shipshape fashion

# Yacht Boarding

## Damages and losses

We always encourage you to report damages or losses to the boat and/or

her equipment as they occur, whether you have caused them or not. This way,

we can ensure a higher level of safety and enjoyment of your holiday. Furthermore,

it is more expensive to organise repairs or replacements on changeover day

and at the last minute, than it is to do so with advance

warning. A full hand back inventory will be done, so in the interests of finding

a cheaper solution please tell us immediately if something is broken or not

working correctly and we will act on it there and then, when we can.

The Yacht Base will not look to penalise for every small loss and breakage,

and we all prefer an open admission of any faults no matter how small, so

cheaper solutions can be found in good time before changeover day.

That broken oar may have an effect on your holiday, so we want to know,

the Yacht Base won't necessarily penalise you, especially if the oar has

broken through old age or wear! This information is intended as a guide,

and if it contradicts our Yacht Base (yacht supplier) terms, then our Yacht

Base terms and conditions will prevail.

## Guide itinerary - Arrival day

### Sunday

0630 – Flight departs Gatwick

1130 – Flight arrives Preveza (local time)

1200 – Ocean Elements Meet & Greet at airport

1230/1300 – Transfer coach/taxi departs

1330/13.45–Transfer arrives at Lefkas Marina, Yacht Crew Meet and Greet

1400 – Welcome briefing (short intro' to the team and the day's plans)

1400 – 1700 – Wait for Yachts to be made ready, and your flotilla briefing

to start. During this time, clients are very comfortable waiting in one

of the marina bars/restaurants, (Wi-fi enabled), provision at local super

markets,visit Lefkas town, do yacht paperwork, (when called to do so),

with the Yacht Base.

1700 – 1900 – We always aim to have clients on board as early as possible

to unpack and get comfortable, and by no later than 1700 where possible.

At this time we run our Yacht briefings, systems training and general

handover by slot. Bareboats will tend to get priority slots as some depart

the marina on changeover day.

2000 – Dinner at local restaurant

### Monday

0800 - 0830 – Yacht handover continues for late arrivals or handovers.

0900 – 1000 – Main Flotilla briefing: technical, safety, navigation, mooring,

week's itinerary the day's sailing itinerary, weather, pilotage and routing

(as a group, ashore).

1000 – 1100 – Yachts depart, assisted by lead boat crew

1800 – All yachts to arrive in port no later than 1800 so lead crew can help

arrivals. They will be on hand in the destination port from 1500.

Please understand that changeover and first day sailing are busy days

for us as we turn yachts around. Unforeseen events (e.g. caused by

previous clients) can alter or delay plans, but as a guide the above plan

is, for the most part, how we would expect these two days to run.